



AMERICAN STUDENT
— ASSISTANCE —

\$ALTTM

Money knowledge for college and beyond.

SALT Update and Engagement Planning

10.20.14

Presented by: Joanne Dashiell

- Recent SALT™ Enhancements
- What's to Come Down the Road
- Engagement Tools and Resources
- Creating your 14-15 SALT Engagement Plan

SALT Product Update and Roadmap

Q

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[MY MONEY 101](#)
[GOALS](#)
[LOAN HELP](#)
[RESOURCES](#)
[CONNECT](#)

Got Debt? Get SALT.

SALT™ makes it simple to take control of your finances, helping college students and alums live well today while planning for tomorrow. (And it's FREE!)

See how by answering either question below:

What Type Of Program Are You In?

What Can We Help You Achieve?

Associate's Degree >	Master Money >
Bachelor's Degree >	Repay Student Debt >
Graduate School >	Pay For School >
Alumni/Post-School >	Find A Job >

Featured

article

60+ Ways To Get Rid Of Your Student Loans (Without Paying...)

Borrowers may have options that can forgive, discharge, or pay for all or a portion of their...

1m | Save

tool

Organize All Your Debt At Once

Keep track of all your debt in one place and see how your student loans, car payments...

Save

ebook

The Military Smartbook for Defeating Student Debt

A Guide to Education Benefits That Servicemembers, Veterans, and Their Families Can Use to Cut School Costs

[Get Your Copy >>](#)

Budgeting

Know What You Owe

My Debt

My Grand Totals

\$17,000.00
\$705.00/month

All Set For Now? Check Out This Stuff Next:

- Payment Navigator: Reach Your Debt-Free Destination (Tool)
- Own Your Loans (Lesson)
- 60+ Ways To Get Rid Of Your Student Loans (Without Paying Them) (Article)
- Master Your Plan (Lesson)
- Car Loan Payoff Calculator (Tool)

MONEY SAVVY FOR COLLEGE AND BEYOND

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[CONTACT](#)
[SALTMONEY.ORG](#)

4 Student Loan Changes in July That You Should Know About

They say that there's nothing certain except for death and taxes, but in the student aid world, we can almost always count on changes coming to our programs every July 1 (remember last year's? This year is no exception).

So, what's going on, and how will it affect you? Here are the four big changes that you should know about.

By Ashley Norwood | July 1, 2014 - 10:41 am | Paying for College | You at Your

Check Out The Brand New Saltmoney.org!

Here at SALT™, we want to help students and alumni live well today while planning for tomorrow. Now, we're making that even easier—with a redesign of saltmoney.org.

Finding the financial information that matters to you should be simple, so we changed our home page navigation, and more to ensure it is. Take a look at our newest features.

By Courtney Bush | June 30, 2014 - 11:30 am | About Us | View All Posts

Meet Our Team

- Amberle Abella
- Alexandra Kakkas
- Anna Marden
- Ashley Norwood
- Arion Weber

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Q

MY MONEY 101 GOALS LOAN ASSISTANCE

Got Debt? Get SALT.

SALT™ makes it simple to take control of your finances, helping college students and alumni live well today while planning for tomorrow. Use our tool to see how by answering either question below:

SALT suggests

payment plans, federal student aid

★★★★★

Organize All Your Debt At Once

Keep track of all your debt in one place and see how your student loans, car payments...

Save

Personal Information

Financial Information

Loan Repayment Details

Do you have any student loans?

<input checked="" type="checkbox"/> Federal loans	<input checked="" type="checkbox"/> Private loans
<input type="checkbox"/> State or institutional loans	<input checked="" type="checkbox"/> Other
<input type="checkbox"/> Not sure	<input type="checkbox"/> No

Are you employed?

<input type="checkbox"/> Part time	<input checked="" type="radio"/> Full time
<input type="checkbox"/> Seasonally	<input type="checkbox"/> I'm job hunting
	<input type="checkbox"/> None of the above

Do you have a credit or debit card?

<input checked="" type="checkbox"/> Debit card	<input checked="" type="checkbox"/> Credit card
	<input type="checkbox"/> Neither

What kind of bank account(s) do you have?

<input checked="" type="checkbox"/> Savings	<input checked="" type="checkbox"/> Checking
<input checked="" type="checkbox"/> Other	<input type="checkbox"/> None

Have you started repaying your student loans?

<input checked="" type="radio"/> Yes	<input type="radio"/> No
	<input type="radio"/> I'm not sure

What's the status of your student loans?

I'm paying on schedule ▼

What's your total household income?

\$100,000 to \$149,999 ▼

Save >>

☐ On campus

☐ Off campus

☐ Parents

☐ Roommates

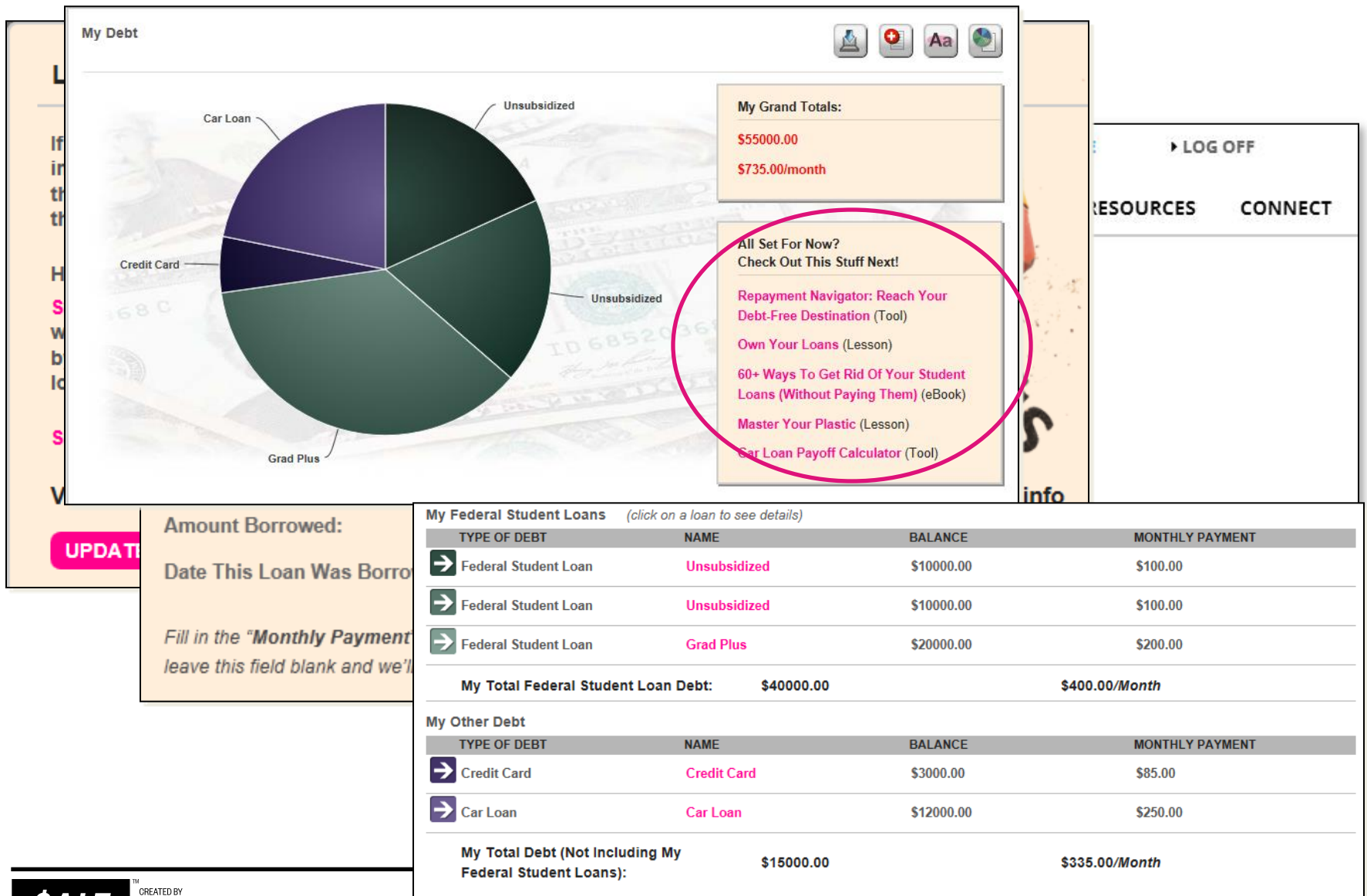
☐ Graduate school

☐ Friend

☐ Email from school

☐ Other

Know What You Owe



Live Chat



TALK TO US

SALT™ support representatives can answer questions about your student loans, your SALT membership, and using this website.

Chat with SALT

LIVE CHAT ONLINE

Have Questions About Managing Your Loans?

Loan Support

877.523.9473 (toll-free)

Hours

Mon - Thu: 8:00 a.m. - 10:00 p.m. ET

Fri: 8:00 a.m. - 5:00 p.m. ET

Sat: 9:00 a.m. - 6:00 p.m. ET

Sun: 11:00 a.m. - 10:00 p.m. ET

loanhelp@saltmoney.org

Need Help With Your SALT Membership, My Money 101, Or Using The Website?

Member Support

855.469.2724 (toll-free)

Hours

Mon - Thu: 8:00 a.m. - 10:00 p.m. ET

Fri: 8:00 a.m. - 5:00 p.m. ET

Sat: 9:00 a.m. - 6:00 p.m. ET

Sun: 11:00 a.m. - 10:00 p.m. ET

membersupport@saltmoney.org

SALT FAQ

What is SALT?

SALT is a game-changing new membership program that helps students and families navigate financing a higher education, successfully manage any resulting debt, and build money skills for life.

I didn't sign up for a SALT account. How

\$ALT

End Chat

To serve you better, please answer the following questions:

Email

First Name

Last Name

School

Start Chat

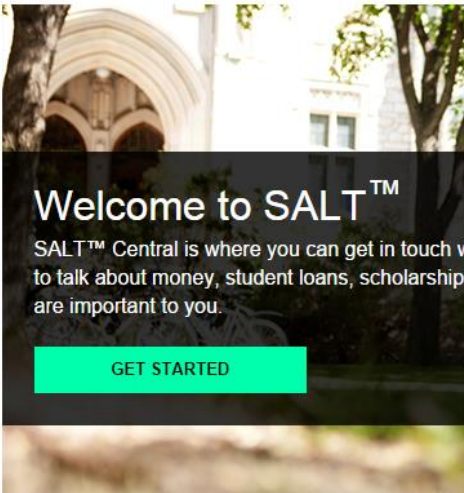
\$ALT

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AMERICAN STUDENT
ASSISTANCE®

SALT Community

\$ALT Central

[Home](#) [Topics](#) [Groups](#) [Loan Guidance](#)



Welcome to SALT™

SALT™ Central is where you can get in touch with experts to talk about money, student loans, scholarships, and more. Financial aid and loan information are important to you.

[GET STARTED](#)

Featured SALT Resources

Using SALT Central


Check out the simple tutorials in the Using SALT Central space to get started. You'll be a super user in no time!


[LEARN MORE](#)


Ask an Expert


Use the Ask an Expert space to post your student loan questions and get answers from experts.


POPULAR CONTENT


 **FAQ: Can my loan be forgiven because I am a teacher?**
11 months ago
by keithc


 **How Does Student Loan Interest Accrue?**
3 months ago
by michaelrestiano


 **Is College Worth It?**
3 months ago
by michaelrestiano

 **So... What's That Morning Latte Costing You?**
10 months ago
by jrees@asa.org


 **Is it important for me to learn how to write a cover letter?**
2 months ago
by jay


 **Where can I find a list of jobs that offer loan repayment?**
3 months ago
by blaire


 **Are there ways to attend graduate school without having to take out student loans or getting subsidized student loans?**
3 months ago
by kevin


 **What Makes Your Resume Stellar?**
3 weeks ago
by jrees@asa.org


RECENT CONTENT

 **Setting a budget**
3 days ago in Personal Finance
by kathieleeg

 **hello**
3 days ago in cindylou's Updates
by cindylou

 **How do you save on Halloween costumes?**
3 days ago in Student Life
by courtneyb


 **Finishing School without Financial Aid**
4 days ago in Loan Repayment
by adowling

 **How I scraped \$20,000 off my Tuition Bill**
6 days ago in Loan Repayment
by adowling

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[Get a feed of this content](#)

BLOG OF THE WEEK

 **Finishing School without Financial Aid**
4 days ago in Loan Repayment
by adowling

TWITTER

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 **SALT** @SALT_Money
In her last SALT blog post, Bridget is sharing the 3 most important pieces of financial advice she's experienced: bit.ly/1tA33R0
Expand

 **SALT** @SALT_Money
It takes work to win free **#money**, but here's a formula you can use to write just one essay for multiple **#scholarships**: bit.ly/1swHfC9

ASK A CONSULTANT

Type your question

ASK IT

RESOURCES

-  Ambassador Resources
-  Instructor Resources
-  Programming/Event Resources
-  SALT Promotional Materials

TRAININGS

Recorded Trainings

[Client Forum Part 1: Creating Your SALT Infrastructure](#)

[Delinquent Borrower Strategies Part 1: Profile of a Delinquent Borrower and How to Identify Yours](#)

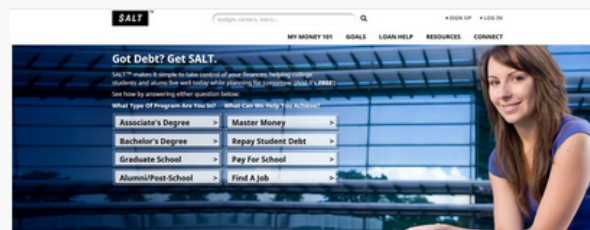
[SALT Update](#)

[SALT For Faculty: Integrating SALT into the Classroom](#)







ARCHIVED NEWSLETTERS

July



NEW SALT LANDING PAGE!




FEATURED CONTENT

-  **SALT + My Money 101 Instructor's Manual.pdf** by Joanne Dashiell  3 months ago
-  **SALT Promotional Items- Any Ideas?** by jsparling@asa.org  2 weeks ago
-  **Orientation Resources.zip** by Joanne Dashiell  4 months ago

RECENT ACTIVITY

-  **SALT Promotional Items- Any Ideas?**
 jsparling@asa.org 5 months ago ([Show more](#))
Greetings all, We are constantly thinking about new SALT promotional items to serve as giveaways at campus events. Our more popular items include SALT acrylic tumblers, stadium cups, drawstring...

KNOW YOUR MONEY DAY

Know Your Money Day is right around the corner.  [Click here to sign up via email and receive your promotional toolkit!](#)









TIP

Get started by contributing to a [discussion thread](#) or creating your own.

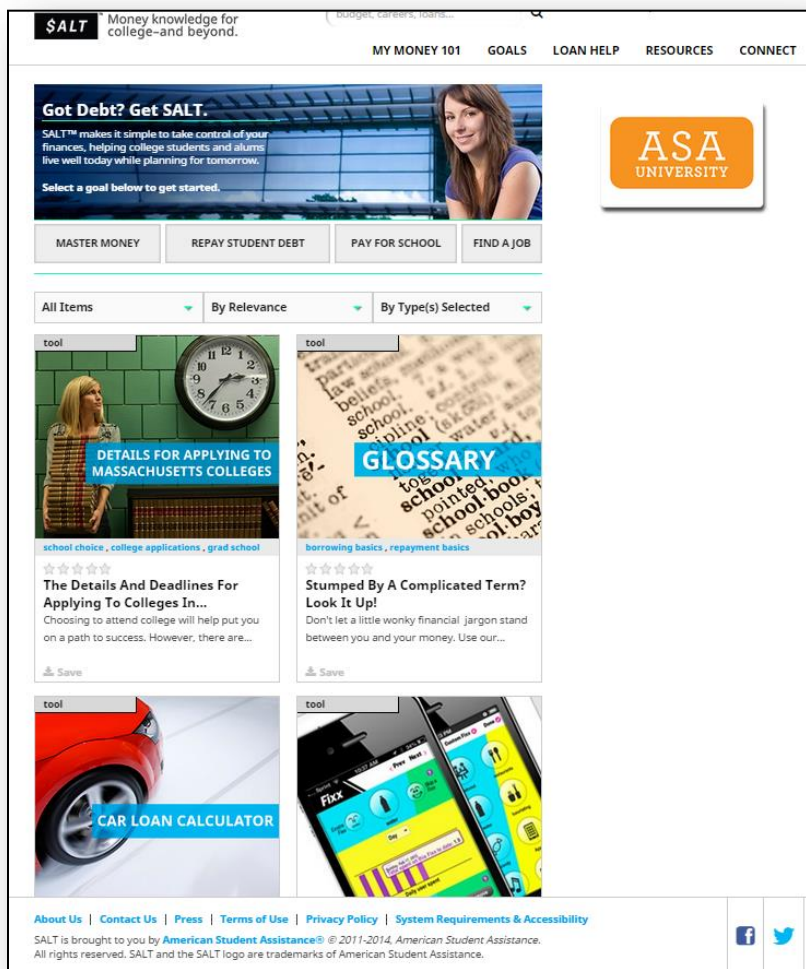
SALT BLOG

Loading...

ACTIONS

-  [Start a discussion](#)
-  [Write a document](#)
-  [Upload a file](#)
-  [Write a blog post](#)
-  [Create a poll](#)
-  [Create a sub-space](#)
-  [Create by email](#)
-  [View feeds](#)

Coming Down the
Road...



Upcoming Enhancements in 2014 and 2015

SALT will be adding additional calculators to compliment our financial content, and support the learning goals of our users . This will bring new interactive functionality to SALT that will help users synthesize concepts, and put them into action.

In 2014 we will launch a series of new calculators, including the anticipated Total Compensation calculator that will allow users to see the monetary value of a benefits package.

2015 will bring a new Cost of Living tool, and an Income Contingent Repayment calculator.

SALT Money knowledge for college—and beyond.

budget, careers, loans... **Welcome, ALYSSA** **LOG OFF**

MY MONEY 101 **GOALS** **LOAN HELP** **RESOURCES** **CONNECT**

What is my employee total compensation package worth?

Your employees may be surprised to find out how much is paid out in other benefits in addition to their salaries. The employer has both required and discretionary compensation package for an employee.

Income

Gross annual income (\$)

Daily wage
(Used for calculating the value of time-off benefits.
Auto-calculated based on gross annual income.
Override if needed: \$)

Time Off Benefits

Vacation days / year (in sec)

Paid holidays / year (in sec)

Personal & sick days / year (in sec)

Break minutes / day (in sec)

Government Benefits

Worker's compensation (percent of salary) (in % 10%)

Unemployment insurance / year (\$)

Insurance Benefits

Medical / month (\$)

Life insurance / month (\$)

Disability / month (\$)

Dental / month (\$)

Supplemental / month (\$)

Other / month (\$)

Annual Retirement Benefits

401(k)/403(b) Other employer contribution (percent of salary) (in % 10%)

Retirement account employer contributions / year (\$)

Other Monthly Fringe Benefits

Description	Monthly Amount
Parking	<input type="text" value="0"/>
CE/Tutor	<input type="text" value="0"/>
Gym membership	<input type="text" value="0"/>

RESET **SUBMIT**

Was This Useful? ☆☆☆☆

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ASA UNIVERSITY

The total compensation calculator assists users in determining what their benefits package from an employer is worth.

It tallies up salary, vacation days, health insurance and other benefits so users can see what their total compensation would be.

Educates users on the monetary worth of benefits and compare job offers.

- Budgeting
- Compare the cost of living on campus, off campus, and at home
- How much to set aside for emergencies
- Balancing a checkbook
- What's the value of a college degree
- How long will my money last with systematic withdrawals
- Should my spouse enter the workforce
- What is the value of foregoing, reducing, or postponing expenses
- How much am I spending

What is the value of a college education?

It may surprise you that, on average, an individual with a bachelor's degree earns approximately \$57,026 per year, compared to the \$34,197 average yearly salary of a worker with a high school diploma. Use this calculator to see the value of a college education.

Source: U.S. Census Bureau, American Community Survey, 2006-2008.

Earnings and Assumptions

Current age (1 to 120)	<input type="text" value="25"/>
Retirement age (1 to 120)	<input type="text" value="65"/>
Anticipated annual income (no degree) (\$)	<input type="text" value="34197"/>
Annual salary increases (no degree) (0% to 10%)	<input type="text" value="3%"/>
Anticipated annual income (secondary education) (\$)	<input type="text" value="57026"/>
Annual salary increases (secondary education) (0% to 10%)	<input type="text" value="3%"/>

What is the value of reducing, postponing or foregoing expenses?

Use this calculator to help determine what you could accumulate by reducing or eliminating discretionary monthly expenses.

Savings and Assumptions

Return on savings (-12% to 12%)	<input type="text" value="5%"/>
Number of years to estimate savings (1 to 30)	<input type="text" value="10"/>

Expenses You Can Reduce Or Postpone	Monthly Amount
<input type="text" value="eat out less"/>	<input type="text" value="150"/>
<input type="text" value="carpool to work"/>	<input type="text" value="100"/>
<input type="text" value="drink less bottled water"/>	<input type="text" value="15"/>
<input type="text" value="[type here]"/>	<input type="text" value="0"/>
<input type="text" value="[type here]"/>	<input type="text" value="0"/>
<input type="text" value="[type here]"/>	<input type="text" value="0"/>

\$ALT Money knowledge for college—and beyond.

budget, careers, loans... **Q**

Welcome, ALYSSA **LOG OFF**

MY MONEY 101 GOALS LOAN HELP RESOURCES CONNECT

1m. | Save

LOCATION'S EFFECT ON YOUR INCOME AND EXPENSES

Before relocating for a job, compare your salary and cost of living in your current location with the expected salary and cost of living in the new location. That new paycheck may be worth less than you think.

Whenever you change locations, you can expect your salary to change because the labor market may be different in the new area.

Look At The Labor Market

There are many factors that affect the labor market in different geographic areas, including:

- Supply and demand.
- Concentration of industry or business segments.
- Typical regional pay practices.

These differences are similar to, but not the same as, differences in the cost of living.

Figure Out Your Costs

You should also determine how much it will cost to maintain your current standard of living in your new location. Look at how much you already spend on housing, food, and utilities—their cost will likely be different in the new location.

An area's cost of living is based on the price of goods and services consumed. Its main factor is housing, but you should also take into consideration taxes, food, clothing, transportation, healthcare, etc. If your new location has a higher cost of living than your current location, you can expect to pay more to maintain the same standard of living.

Should You Stay Or Go?


One important thing to remember, these two factors do not necessarily change in concert with each other. You'll want to know whether your move will net you more disposable income or less.

Do your research! Then calculate the sum of the change in your salary and the sum of the change in your cost of living, to determine if your net change is a positive or negative one. A positive change doesn't necessarily mean you should move, nor does a negative change mean you should stay. However, knowing this information will help you make a well-rounded decision.

Was This Useful? ★★★★★

WHAT YOU'LL LEARN

- Factors that affect different labor markets.
- In addition to your salary, your expenses may also change when you move.
- How to calculate if the net change will be positive or negative.



ASA UNIVERSITY

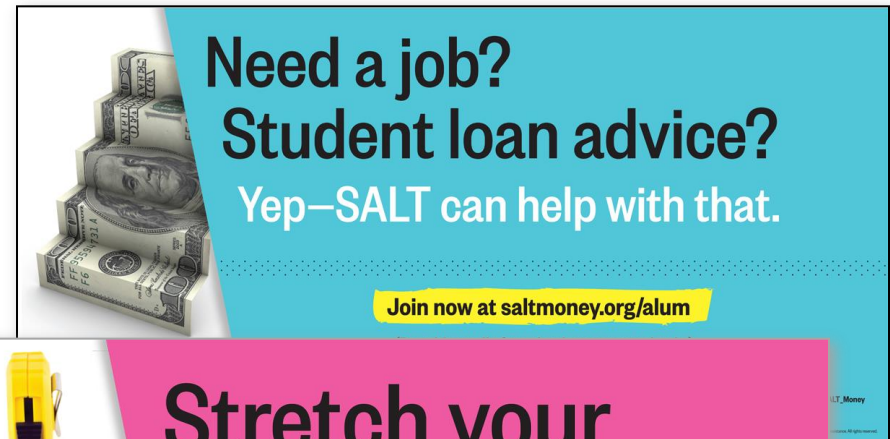
Cost of Living Tool

Our new Cost of Living tool allows users to see how much they would need to earn to pay down their debt, and compare the cost of living between two cities.

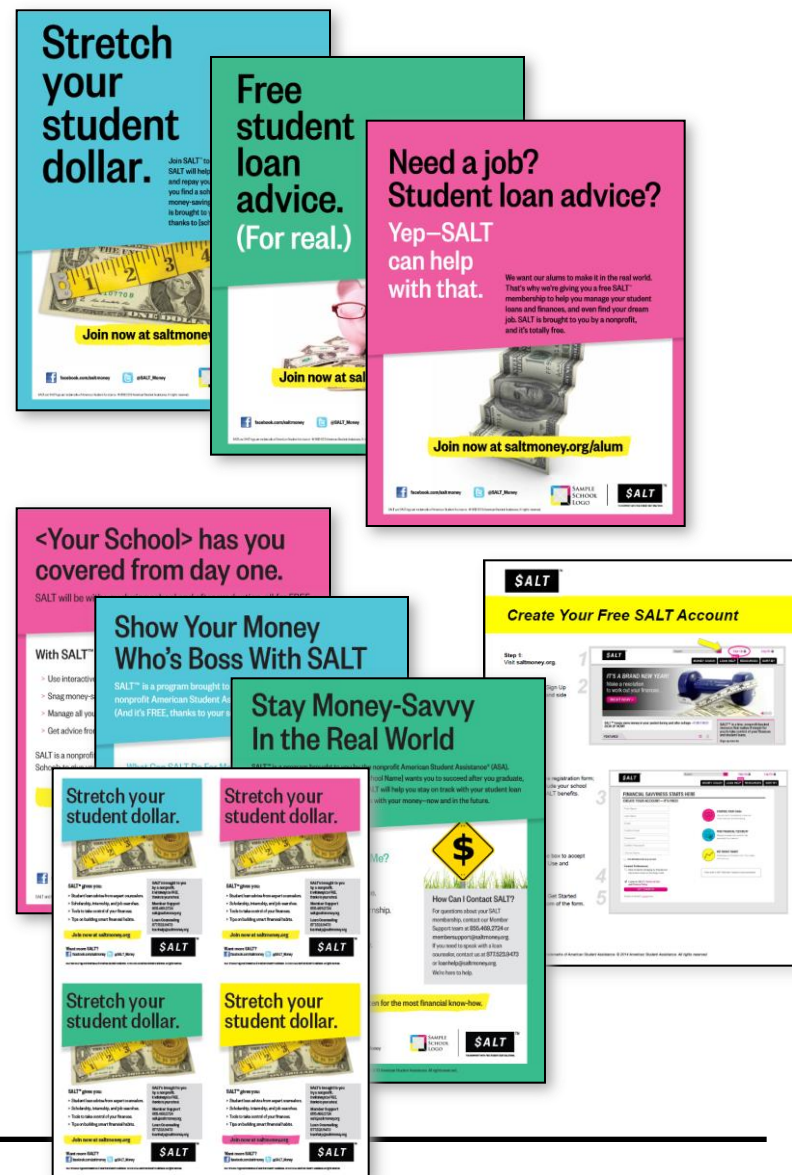
The tool is powered by information from the consumer price index and compares the cost of housing, utilities, transportation, groceries, and healthcare, from over 200 cities.

Engagement Resources and Tools

- 3' x 6' vinyl banner
- Customizable to include school logo, name and vanity URL
- Uses:
 - Hang in high-traffic areas on campus (student center, cafeteria, library)
 - Display at SALT tabling events



- Targeted messaging for new students, current students, graduating students and alumni
- Posters are customizable and available in 8 ½" x 11" and 11" x 14"
- Flyers available to print on-demand
- Uses:
 - Display in offices, hallways, residence halls or bulletin boards across campus
 - Include in informational packets, award letters, exit packets or graduation material
 - Distribute in student mailboxes, campus events, and workshops



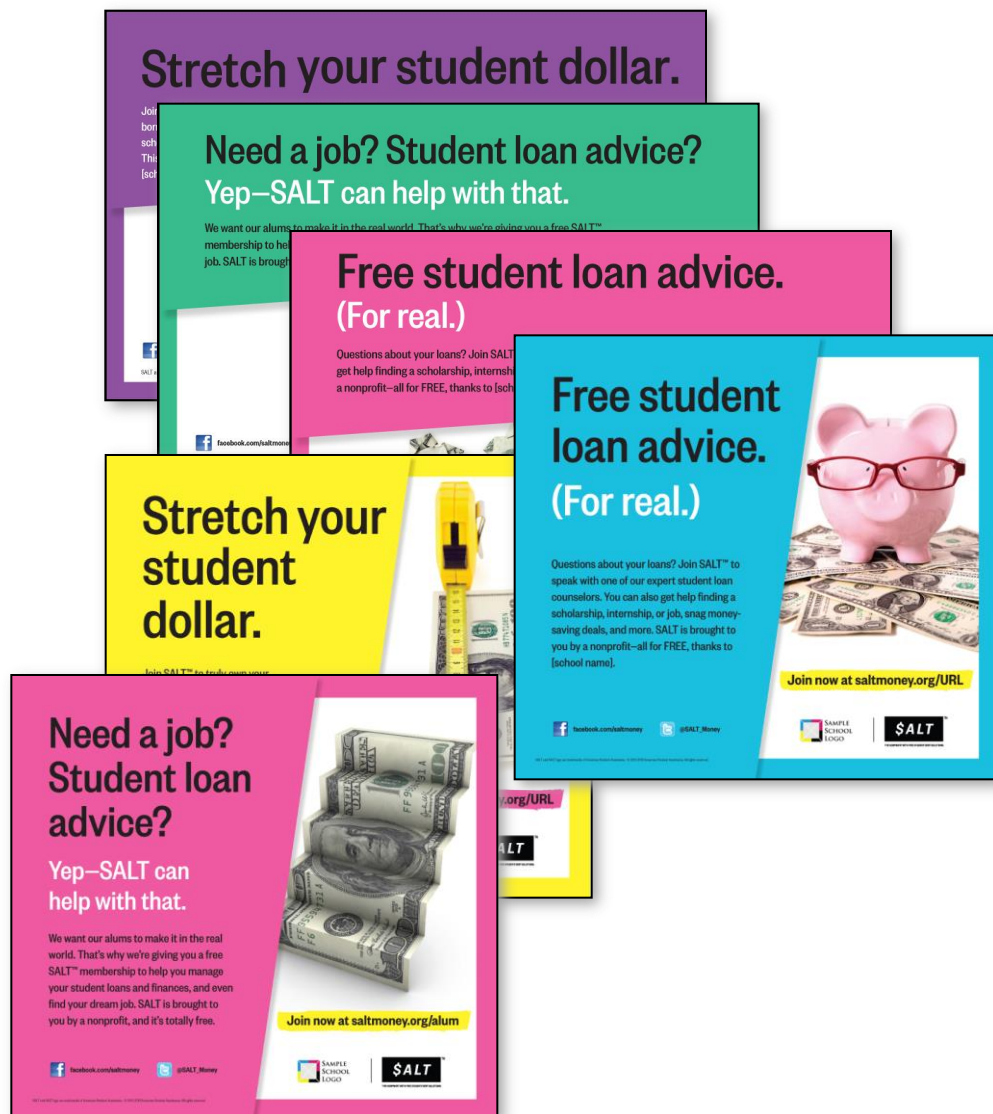
- 5 ½" x 7" table displays
- Customizable to include school logo, name and vanity URL
- Use leading up to and during specific times (SALT events, SALT Connect emails)
- Uses:
 - Place on tables in cafeteria, lounges, library and waiting areas
 - Display on tables during campus events



Newspaper and Magazine Ads

19

- Half-page, high-resolution ads for printed publications
- Targeted messaging for current students, loan borrowers and alumni
- Customizable to include school logo, name and vanity URL
- Uses:
 - Publish in student newspaper, alumni magazine, or newsletter



■ Uses:

- Distribute during in-person counseling sessions or workshops
- Provide a supply for financial aid, career services, academic advising, etc.
- Hand out at SALT table during orientation, club/organization fair, grad fair/expo
- Distribute during alumni mixers



- Targeted messaging for current students, loan borrowers and alumni
- Fixed and rotating images
- Hyperlink to vanity URL
- Uses:
 - Upload to financial aid, career services or alumni web pages
 - Create a SALT landing page!

Need a job?
Student loan advice?
Yep—SALT can help with that.



> Score a scholarship, internship, or job
> Get help with student loans

Join now—it's FREE.

\$ALT

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Need a job?
Student loan advice?
Yep—SALT can help with that.



Stretch your student dollar.



Stretch your student dollar.



> Score a scholarship, internship, or job
> Find cash for school
> Get help with student loans

Join now—it's FREE.

\$ALT

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Free student loan advice.
(For real.)



- Fixed and rotating images
- Uses:
 - Add to computer stations in library, waiting area in financial aid, etc.

**Stretch
your
student
dollar.**



Stretch your student dollar.



\$ALT
www.saltmoney.org

- PowerPoint slides
- Includes twenty four financial literacy tips
- Uses
 - Display on plasma screens across campus
 - Incorporate into presentations
 - Print and display on bulletin boards

MONTHLY TIP FROM SALT™

MONTHLY TIP FROM SALT™

MONTHLY TIP FROM SALT™

MONTHLY TIP FROM SALT™

MONTHLY TIP FROM SALT™

Overdrawing your bank account could cost up to \$35 a pop. To keep that money, always monitor how much is in your account.



*More tips: **saltmoney.org***

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- PowerPoint slides
- FAQ's for students and alumni and faculty and staff
- Uses:
 - Introduce SALT at divisional meetings
 - Trainings for student groups
 - Incorporate in student workshops

SALT

We teamed up with SALT™, a new program that helps students manage their money and student loans. SALT provides:

- Interactive money management tools that shows students how to take control of their finances.
- Loan advice from SALT's expert counselors.
- Access to thousands of jobs and internships.
- A Scholarship search to find cash for school.
- Opportunity to build smart financial habits.

SALT FAQs

For Faculty and Staff
You're probably getting a lot of questions about SALT. Let us help you with the answers.

Q: WHAT IS SALT™?
A: SALT is a dynamic, multichannel educational program that spans financing, higher education and successful management of student loans, through the many financial decisions that students face after they leave school. SALT educates, empowers, and engages college students and young adults to truly own their finances, by making it immediately rewarding, easy, and fun to make smarter student loan and financial decisions.

Q: HOW MUCH DOES SALT COST?
A: SALT is offered at no charge to students or alumni.

Q: HOW DO MEMBERS ACCESS SALT?
A: After they register, members can log on to their accounts directly from saltmoney.org.

Q: IS MEMBERS' FINANCIAL INFORMATION SAFE IN SALT?
A: SALT's provider, American Student Assistance® (ASA), considers information security to be a priority and devotes significant resources to protect sensitive personal information. SALT is protected by a program that includes physical, logical, technical, and administrative controls managed by certified security personnel. ASA® does not sell personal information to third parties, including SALT member benefit partners. Members are eligible to receive benefits from SALT's partners, but all rewards are self-selected and all member data remains housed securely by ASA. Please visit our privacy policy at saltmoney.org for more information.

Q: IS THERE A NUMBER THAT MEMBERS CAN CALL IF THEY HAVE MORE QUESTIONS?
A: Students and alumni can contact SALT member support at 855.469.2724 with any questions about their accounts. If members have questions about their student loans, we encourage them to call one of our loan counselors at 877.329.4723. Members can also follow SALT at Facebook.com/saltmoney or on Twitter at [@SALT_Money](https://Twitter.com/SALT_Money).

Q: WHO RUNS SALT?
A: SALT was created by American Student Assistance, a 55-year-old nonprofit that empowers college students and alumni to successfully manage and repay their student loan debt. ASA has had proven success in lowering student loan delinquency and default through its previous programs of proactive and targeted communication to student loan borrowers. Visit www.asa.org for more information.

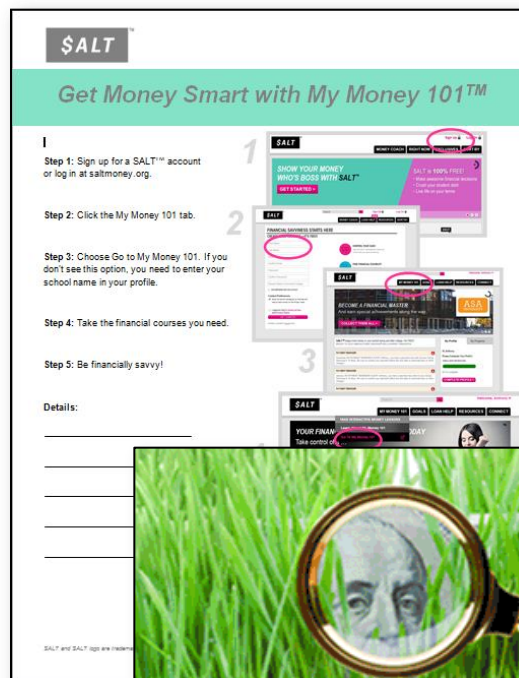


www.saltmoney.org

Resources to Promote My Money 101

25

- My Money 101 Flyer
 - Provides instruction on how to register for SALT and access My Money 101 modules
 - Customizable to list required courses or instructions for entering unique ID
- Three web banner options
 - Hyperlink to saltmoney.org/MM101.



- Event flyers to promote your SALT event
- Raffle tickets for school-sponsored prize
- Sticker templates for snacks and giveaways
- SALT swag for students who activate their membership on the spot



- Press Kit
 - Sample press release
 - Talking points
- Communication Kit
 - Communication templates for current students, loan borrowers, alumni, parents and faculty and staff
 - Emails, social media posts, newspaper and newsletter articles, language for website, email signature template, and more!



- SALT Curriculum with PowerPoint slides, speaker notes and Instructor's Manual
- Instructor's Manual includes discussion questions, classroom activities and energizers
- Training opportunities

SALT + My Money 101 Instructor's Manual

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SALT Standards

ASA's SALT Standards are broken in to 9 main categories. These include:

- **Fundamentals**
 - Understand your personal financial personality/identity
 - Understand opportunity costs (time and cost) of financial decisions
 - Differentiate between different types of financial institutions and financial products
 - Understand how to control personal information and avoid financial crimes
 - Understand where to go and how to communicate when you need help

College Access and Planning

- Understand the payoff between education, earnings and student loan debt
- Explore college options and the "best fit" philosophy
- Understand the college application process
- Develop a plan for school choice comparison
- Understand how to apply for financial aid
- Understand college financing options

Student Loans

- Understand borrower rights and responsibilities
- Understand industry players
- Understand loan repayment schedules
- Understand post-graduation options
- Understand loan forgiveness programs
- Understand loan repayment assistance programs
- Explore repayment challenge solutions
- Develop your personal education debt tracker

Income and Careers

- Explore options for working while in school
- Understand internships, volunteering & network work
- Explore career options
- Develop job search plan
- Create career resources (resume, cover letter, online profile)
- Explore professional networking opportunities
- Understand how to evaluate job offers
- Understand the business that affects the hiring pay
- Understand the basics of entrepreneurship/owning portfolio owners
- Understand how to deal with unemployment or underemployment

ABOUT ASA AND SALT:

American Student Assistance® (ASA) believes that every person transitioning from high school to college (and/or from work back to college) and from college to career should have the knowledge and skills to successfully navigate the financial world. While each person may have their own financial goals, and while there are many pathways to success, it all begins with a solid foundation. ASP created SALT™ and these SALT Standards to ensure the knowledge and application of both practical basic and advanced topics that we believe will lead to a financially literate society for the betterment of our communities.

Budgeting

Spending Plan!



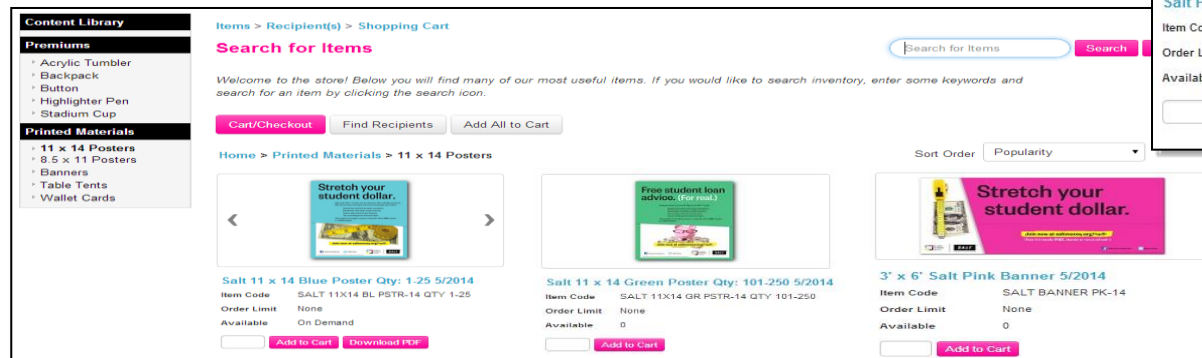
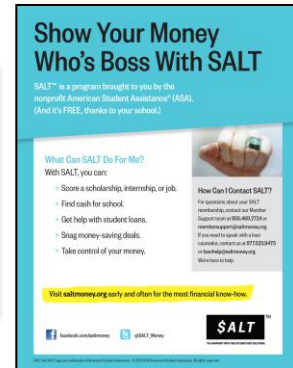
Goals

Objectives

- Identify the three main components of a spending plan.
- Consider how income and saving can dictate expenses.
- Define and design your spending plan.
- Set goals, evaluate and modify your spending plan.

SALT Store

- Online, one-stop-shop for ordering SALT promotional resources and giveaways
- Easily co-brand, proof and order in one visit



Creating Your 14-15 SALT Engagement Plan

Awareness

- SALT Ambassador program
- Monthly email/social media campaign
- Create SALT landing page

Incentives

- SALT registration drive
- SALT savvy challenge

Requirement

- Require My Money 101 modules in First Year Experience
- Require SALT registration as part of orientation

1. Break into groups (2-5 people)
2. Write down engagement goals/ideas for each category (awareness, incentive and requirements)
 - Try to think of ideas that include departments across campus
 - Feel free to use the provided space in your SALT Workbook, pg. 8
 - See pages 10-14 for ideas
3. Be prepared to share!

Now, take those ideas and think about “next steps”.

- What resources will you need
- Who is the appropriate person (s) to contact on campus
- When do you think this could be implemented (timeframe)?

Feel free to use the planning worksheet in your SALT Workbook, pg. 9

Thank You!